

SAMPLING POLICY

The following is the official sampling policy for Debs Corporation. The company invests heavily into product development and innovation, and we appreciate your understanding of the charges and procedures that may apply.

Sample Charges

1. There will be a ¥200 / \$2.00 / EUR2.00 surcharge on all sample yardage.
2. Any yardage above 3 mts / yds of a quality will be billed. Any yardage up to 2 mts / yds of a quality will be free of charge.

Courier Charges

1. Courier charges are the responsibility of the customer and will be billed.
2. The customer has preference as to the method of dispatch. It is the company's preference to use the customer's nominated courier company and account to send out yardage.
3. If the request is to send it prepaid, the company will nominate the courier account and bill the courier charges to the customer.

Payment

1. For new customers, the company will request Payment in Advance (via Telegraphic Transfer or Check) if the total value comes out to ¥10,000 / \$100 / EUR100 or more. The sampling will be sent out as soon as the funds are received by the company.
2. If the total value is less than ¥10,000 / \$100 / EUR100 OR if the customer already has an account with the company, the yardage will be sent out. The payment will be due 30 days after sending out the yardage.
3. If there are any overdue accounts, the company will request payment in advance for the next sample yardage request. The payment must include the overdue amounts.

Special Arrangements

The company understands that some customers have their own internal sampling policies that may not be in agreement with the sampling policy of Debs Corporation. For a consideration of special arrangements, please discuss the issue with your sales representative.

We appreciate your cooperation and continued support. Thank you.

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